



Soledad Community

HEALTH CARE DISTRICT

AGENDA
JANUARY 25, 2024

Agenda

SOLEDAD COMMUNITY HEALTH CARE DISTRICT
Regular Meeting of the Board of Directors
January 25, 2024 @ 4:00 p.m.

Board members and members of the public may attend this meeting in person at the District Office located at 612 Main Street, Soledad, Ca 93960 in the Creekside Room

1. Call to Order

2. Roll Call

Graig Stephens
Maggie Campa
Rosemary Guidotti
Anne Trebino
Michael Schell

3. Pledge of Allegiance

4. Reading of the District's Mission Statement – To be read by a District Board Member
“To anticipate and provide services to meet the health care needs of the people we serve.”

5. President's Welcome
Introductions and Welcome – Graig Stephens

6. Approval of Minutes Action
1. Regular Meeting of November 16, 2023.

BOARD ACTION: _____

7. Public Comment

Members of the public are welcome to participate in the meetings of the Board. Comments of the public will be accepted during the Public Comment portion of the agenda only. No action or comments will be taken by the Board on matters not on the agenda. When the Board President recognizes a member of the public for oral comment, such comment shall be three (3) minutes or less, at the discretion of the Board President. We would like a calm presentation so that the importance of what you are presenting is not overshadowed by the manner of the presentation.

8. Treasurer's Report –

A. Review of Operating Entities and the District, Mr. Brent Green, CPA
Financial Statements (*Board will consider the approval of the Treasurer's Report*)

1. October
2. November
3. December

BOARD ACTION: _____

9. Monthly Budget Review –
(Board will consider the approval of the monthly budget for the 2023-2024 fiscal year)

BOARD ACTION: _____

10. Communications Coordinator – Adriana Gonzalez

11. District’s CEO Report – Ida Lopez Chan

1. Eden Valley Update
2. Clinic Update
3. Employee Retirement Update
4. Form 700 Filing
5. Set Meeting Date – Strategic Plan, Bylaws, and Budget
6. Audit Update
7. Healthcare Workers Minimum Wage Update

12. Adjournment to Closed Session

1. Update on CONFERENCE WITH LEGAL COUNSEL-EXISTING LITIGATION (Government Code §54956.9(d)(1)) Name of case: (Jose Andres Sandoval a/k/a Andrew Sandoval vs. Ida Lopez Chan; Soledad Community Health Care District, CASE NUMBER 23CV001502)

13. Adjournment to the next meeting

Regular District Board Meeting – Thursday, February 29, 2024 at 4:00 P.M.

Note: Requests for a disability related modification or accommodation, including auxiliary aids or services, in order to attend or participate in a meeting should be made to the District Recording Secretary during regular business hours at 831-678-2462. Notification received 47 hours before the meeting will enable the district to make reasonable accommodations. Open session meeting materials provided to the Board of Directors after the agenda packets are distributed are available at the office of the Recording Secretary located at 612 Main Street, Soledad, California.

**Soledad Community Health Care District
Regular Meeting of the Board of Directors
November 16, 2023 @ 4:00 p.m.**

MINUTES

1. Call to order at 4:00 p.m. by President, Graig Stephens

2. Board of Directors Roll Call.

Directors Present: President, Graig Stephens
Vice President, Maggie Campa
Secretary, Rosemary Guidotti
Treasurer, Anne Trebino
Board Member, Michael Schell (*Late*)

Directors Absent: None

Staff Present: CEO, Ida Lopez Chan
District Recording Secretary, Sophie Piña

District CPA: Brent Green (*Absent*)

We have a Quorum

3. Pledge of Allegiance: Graig Stephens

4. Mission Statement: Rosemary Guidotti

5. President's Welcome: Graig Stephens

6. Approval of Minutes:

Motion: The board approved the minutes as mailed from the regular board meeting on October 26, 2023.

M/S: Guidotti/Campa

Ayes: Stephens, Campa, Guidotti, Trebino

Nays: -

Abstain: -

Absent: - Schell

Motion: Passed

7. Public Comment: None

8. Communications Coordinator – Ida reported to the board that our new Communications Coordinator Adriana Gonzalez will start November 20, 2023. On December 15th the district will be hosting their End of Year Employee Celebration from 11:30am – 1:30pm. The clinic participated in the South County Business Expo.

**Soledad Community Health Care District
Regular Meeting of the Board of Directors
November 16, 2023 @ 4:00 p.m.**

9. Treasurer’s Report –

Motion: Due to the earlier meeting date for the November 16th meeting, and the new tax deadline financial statements and the monthly budget were not ready for review. Financial statements and budget will be presented at our January 25, 2024 meeting.

M/S: No Motion

Ayes:

Nays: -

Abstain: -

Absent: -

Motion: No Action Taken

10. District’s CEO Report – Debbie Ramirez has announced her retirement after 17 years. She will remain with us until the end of 2024. Ida will begin finding a replacement and putting a plan in place. On 11/4/23 from 8am-2pm the clinic hosted a flu clinic where 66 flu vaccines were successfully administered. Starting January 2024, we will launch our Professional Leadership Academy. This training will be offered to 12 staff leaders. This will be a 2-hour, 8-month course. Maria Lopez our consultant will lead the Academy. Staff will receive a certificate of completion and will be able to share feedback to the board. Natasha presented an Eden Valley report to the board. New hires for the month were 3 Dietary Aides, and 1 Dietary Supervisor. Registry staff has been reduced dramatically. Our total census occupancy is at 84% with a total of 50 residents in house. Room rates will increase effective December 1, 2023. The last update on Eden Valley’s waiting list was 10/25/23, phone calls will be made again in 3 months. Amy Underwood, PA from the clinic submitted her resignation letter. She will be working closer to home. Her last day will be November 29, 2023. Years of Service for this month were Robert Camacho 1 year and Edelita Salindo 5 years of service. Ida has been researching different banks for opportunities to explore business options. The audit is being completed and the auditors should be ready to present in January or February. We have a new group called the Hayes Group who is now helping us with our Employee Retirement. Ida will invite Ted Grisby our consultant to provide an update to the board.

11. Meeting Adjourned at 5:00p.m. – The board will reconvene on January 25, 2024 for a Regular District Board Meeting at 4:00p.m.

Prepared By: _____
Sophie Piña, District Board Secretary

Approved By: _____
Graig Stephens, Board President

Soledad Community Health Care District

Balance Sheet

As of October 31, 2023

	<u>31-Oct-23</u>	<u>31-Oct-22</u>	<u>Variance</u>
Assets			
Current Assets			
Cash & Cash Equivalents	2,009,665	1,436,761	572,904
Assets Limited as to Use - Current	105	105	-
Patient Accounts Receivable - Net	2,384,464	1,783,765	600,699
Other Receivables	50,107	85,095	(34,988)
Inventories	113,615	113,144	471
Prepaid Expenses & Deposits	165,414	97,724	67,690
	<u>4,723,370</u>	<u>3,516,594</u>	<u>1,206,776</u>
Fixed Assets:			
Buildings & Improvements	10,772,534	10,713,058	59,476
Equipment	3,027,243	3,027,243	-
Construction in Progress	-	144,547	(144,547)
	<u>13,799,777</u>	<u>13,884,848</u>	<u>(85,071)</u>
Accum Depr	(7,991,436)	(7,479,952)	(511,484)
	<u>5,808,341</u>	<u>6,404,896</u>	<u>(596,555)</u>
Total Assets	<u>10,531,711</u>	<u>9,921,490</u>	<u>610,221</u>
Liabilities:			
Current Liabilities:			
Accounts Payable	243,325	379,788	(136,463)
Accrued Payroll & Benefits	650,536	611,641	38,895
Estimated Third Party Settlements	2,434,013	1,615,312	818,701
1st Capital Bank - Line of Credit	-	250,000	(250,000)
Current Portion - Long-term Debt	142,923	134,148	8,775
	<u>3,470,797</u>	<u>2,990,889</u>	<u>479,908</u>
Long-Term Debt	<u>3,758,238</u>	<u>3,895,519</u>	<u>(137,281)</u>
Total Liabilities	<u>7,229,035</u>	<u>6,886,408</u>	<u>342,627</u>
Net Assets (Assets Minus Liabilities)	<u>3,302,676</u>	<u>3,035,082</u>	<u>267,594</u>
Summary of Net Assets			
Beginning of Year - July 1st	2,337,903	3,798,274	
Increase <Decrease> in Net Assets	<u>964,773</u>	<u>(763,192)</u>	
End of Period	<u>3,302,676</u>	<u>3,035,082</u>	
Number of Days of Cash on Hand	<u>54.63</u>	<u>39.05</u>	

Soledad Community Health Care District

Statement of Revenues, Expenses, and Changes in Net Assets

For the Four Months Ended:

October 31, 2023

	<u>31-Oct-23</u>	<u>31-Oct-22</u>	<u>Variance</u>
Operating Revenues:			
Medical Services	7,933,812	6,691,175	1,242,637
Contractual Adjustments	(1,635,767)	(2,478,728)	842,961
	6,298,045	4,212,447	2,085,598
Other Operating Revenues	166,284	78,463	87,821
	<u>6,464,329</u>	<u>4,290,910</u>	<u>2,173,419</u>
Operating Expenses:			
Salaries & Wages	2,393,561	2,383,434	10,127
Professional Fees	1,335,763	1,090,553	245,210
Supplies	549,696	474,862	74,834
Employee Benefits	460,989	529,331	(68,342)
Purchased Services	148,455	131,774	16,681
Utilities	143,449	128,859	14,590
Other Operating Expenses	124,225	112,274	11,951
Insurance	104,385	91,854	12,531
Rents and Leases	12,627	10,742	1,885
	<u>5,273,150</u>	<u>4,953,683</u>	<u>319,467</u>
Operating Income <Loss> Before Depreciation	1,191,179	(662,773)	1,853,952
Less Depreciation	<u>(167,423)</u>	<u>(170,048)</u>	<u>2,625</u>
Operating Income <Loss> After Depreciation	1,023,756	(832,821)	1,856,577
Non-Operating Revenues <Expenses>			
District Property Tax Revenues	-	-	-
Grants & Contributions	120	130,000	(129,880)
Investment Income	739	146	593
Interest Expense	(59,842)	(60,517)	675
	<u>(58,983)</u>	<u>69,629</u>	<u>(128,612)</u>
Increase <Decrease> in Net Assets	<u>964,773</u>	<u>(763,192)</u>	<u>1,727,965</u>
Summary of Income by Operation			
Eden Valley Care Center	931,132	(208,334)	1,139,466
Clinic & Women's Health Center	350,808	(232,688)	583,496
District	(317,167)	(322,170)	5,003
	<u>964,773</u>	<u>(763,192)</u>	<u>1,727,965</u>
Other Items:			
Contractual Adjustments %	<u>20.62%</u>	<u>37.04%</u>	
Salaries to Gross Revenues	<u>30.17%</u>	<u>35.62%</u>	
Professional Fees to Gross Revenues	<u>16.84%</u>	<u>16.30%</u>	

Soledad Community Health Care District

Account Summaries

Description	31-Oct-23	31-Oct-22	Variance
Cash & Cash Equivalents:			
1st Capital Bank	1,367,775	1,234,463	133,312
Mechanics Bank	611,559	169,493	442,066
LAIF	16,448	15,982	466
US Bank	7,602	10,557	(2,955)
Petty Cash	6,281	6,266	15
Totals	2,009,665	1,436,761	572,904

Accounts Receivable			
Eden Valley - Net	1,896,197	782,258	1,113,939
Clinic - Net	488,267	1,001,507	(513,240)
Totals	2,384,464	1,783,765	600,699

Summary of Income by Month

July	163,884	(306,626)	
August	242,008	(446,273)	
September	206,954	(82,121)	
October	351,927	(58,172)	
November			
December			
January			
February			
March			
April			
May			
June			
Totals	964,773	(893,192)	1,857,965
Grants Received	-	130,000	Favorable
	964,773	(763,192)	<Unfavorable>

Gross Revenues by Type

Medical Clinic	4,410,535	55.59%	
Medi-Cal	1,859,706	23.44%	52.78%
Medicare	1,405,922	17.72%	39.90%
Other	268,707	3.39%	7.63%
Private	(11,058)	-0.14%	-0.31%
	7,933,812	100.00%	100.00%

Soledad Community Health Care District

Account Summaries

Eden Valley Care Center by Dept	31-Oct-23	31-Oct-22	Variance
Revenues - Net			
Medi-Cal	1,849,918	1,271,349	578,569
Medicare	1,654,126	542,382	1,111,744
Other Insurance	214,058	130,615	83,443
Private	(7,723)	64,589	(72,312)
Other Income	32,232	32,442	(210)
	<u>3,742,611</u>	<u>2,041,377</u>	<u>1,701,234</u>
Expenses:			
Medicare Certified Unit	818,127	761,764	56,363
Nursing Administration	472,062	118,147	353,915
General Administration	451,942	415,615	36,327
Dietary	289,160	158,536	130,624
Employee Benefits	181,764	193,801	(12,037)
Physical, Occupational & Speech Therapy	136,788	115,704	21,084
Activities, Education & Soda Shop	107,368	87,266	20,102
Plant Operations & Maintenance	102,838	153,158	(50,320)
Housekeeping and Laundry	105,397	95,011	10,386
Medical Records, Central Supply, Pharmacy	74,779	64,387	10,392
Taxes, Insurance, Depreciation, Interest	71,254	86,322	(15,068)
	<u>2,811,479</u>	<u>2,249,711</u>	<u>561,768</u>
Net Income <Loss>	<u>931,132</u>	<u>(208,334)</u>	<u>1,139,466</u>

Eden Valley Care Center by Type	31-Oct-23	31-Oct-22	Variance
Revenues - Net			
Medi-Cal	1,849,918	1,271,349	578,569
Medicare	1,654,126	542,382	1,111,744
Other Insurance	214,058	130,615	83,443
Private	(7,723)	64,589	(72,312)
Other Income	32,232	32,442	(210)
	<u>3,742,611</u>	<u>2,041,377</u>	<u>1,701,234</u>
Expenses:			
Salaries	1,421,825	1,342,800	79,025
Professional Fees	532,786	169,190	363,596
Benefits	288,892	306,726	(17,834)
Supplies	265,070	144,824	120,246
Utilities	101,122	90,006	11,116
Purchased Services	82,624	70,630	11,994
Other Operating Expenses	52,041	43,153	8,888
Insurance	44,567	56,914	(12,347)
Depreciation	22,552	25,468	(2,916)
	<u>2,811,479</u>	<u>2,249,711</u>	<u>561,768</u>
Net Income <Loss>	<u>931,132</u>	<u>(208,334)</u>	<u>1,139,466</u>

Soledad Community Health Care District

Account Summaries

<u>Soledad Medical Clinic / Women's Health Center</u>	<u>31-Oct-23</u>	<u>31-Oct-22</u>	<u>Variance</u>
Revenues - Net			
Gross Revenues	4,410,535	4,625,359	(214,824)
Contractual Adjustments	(1,822,869)	(2,421,847)	598,978
Other Revenues	19,826	174,235	(154,409)
	<u>2,607,492</u>	<u>2,377,747</u>	<u>229,745</u>
Expenses:			
Salaries	722,423	855,833	(133,410)
Professional Fees	410,476	551,148	(140,672)
Doctors	361,175	348,000	13,175
Supplies	277,913	324,372	(46,459)
Depreciation	144,738	144,084	654
Employee Benefits	143,722	195,947	(52,225)
Interest Expense	59,842	60,517	(675)
Utilities	42,327	38,853	3,474
Purchased Services	39,062	28,980	10,082
Insurance	27,776	27,068	708
Other Operating Expenses	27,230	35,633	(8,403)
	<u>2,256,684</u>	<u>2,610,435</u>	<u>(353,751)</u>
Net Income <Loss>	<u>350,808</u>	<u>(232,688)</u>	<u>583,496</u>

<u>Summary of Income by Month</u>	<u>October</u>	<u>Jul - Sep</u>	<u>Total</u>
Eden Valley Care Center	396,936	556,748	953,684
Soledad Medical Clinic / Women's Health Center	102,545	393,001	495,546
District	<u>(104,700)</u>	<u>(212,334)</u>	<u>(317,034)</u>
Sub-Total	394,781	737,415	1,132,196
Depreciation	<u>(42,854)</u>	<u>(124,569)</u>	<u>(167,423)</u>
Totals	<u>351,927</u>	<u>612,846</u>	<u>964,773</u>

Soledad Community Health Care District

Account Summaries

Summary of Cash Flows:

Cash Flows for the Four Months Ended:

Increase <Decrease> in Net Assets	964,773
Add: Depreciation	167,423
Increase in Accrued Payroll	14,654
Less: Increase in Prepaids	(33,568)
Payment of Long-Term Debt	(44,519)
Decrease in Accounts Payable	(134,508)
Payment of Third Party Settlement	(139,109)
Decrease in Line of Credit	(250,000)
Increase in Accounts Receivable	(344,983)
	<hr/>
Increase <Decrease> in Cash	<u>200,163</u>

SOLEDAD COMMUNITY HEALTH CARE DISTRICT**Budget to Actual Summary**

Operating Budget FY 2023-2024

October 31, 2023

	<u>Total Budget YTD</u>	<u>Total Actual YTD</u>	<u>Eden Valley Actual YTD</u>	<u>Clinic Actual YTD</u>	<u>District Actual YTD</u>
Operational Revenues:					
Gross Patient Revenues	7,837,520	7,933,812	3,523,277	4,410,535	-
Contractual Adjustments	(2,688,720)	(1,635,767)	187,102	(1,822,869)	-
Other Operating Revenues	55,750	166,284	32,232	19,236	114,816
	<u>5,204,550</u>	<u>6,464,329</u>	<u>3,742,611</u>	<u>2,606,902</u>	<u>114,816</u>
Operational Expenditures:					
Salaries	2,643,065	2,393,561	1,421,825	722,423	249,313
Professional Fees	1,060,465	1,335,763	532,786	771,651	31,326
Employee Benefits	530,300	460,988	288,892	143,722	28,374
Supplies	469,730	549,696	265,070	277,913	6,713
Utilities	136,900	143,449	101,122	42,327	-
Insurance & Taxes	108,285	124,133	48,702	43,389	32,042
Purchased Services	107,935	148,456	82,624	39,062	26,770
Other Operating Expenses	76,130	104,477	45,731	9,923	48,823
Rents & Leases	15,695	12,627	2,175	1,694	8,758
	<u>5,148,505</u>	<u>5,273,150</u>	<u>2,788,927</u>	<u>2,052,104</u>	<u>432,119</u>
Gross Margin	<u>56,045</u>	<u>1,191,179</u>	<u>953,684</u>	<u>554,798</u>	<u>(317,303)</u>
General & Administrative					
Allocation of District Expenditures	-	-	259,271	172,848	(432,119)
Depreciation	166,490	167,423	22,552	144,738	133
Total General & Administrative	<u>166,490</u>	<u>167,423</u>	<u>281,823</u>	<u>317,586</u>	<u>(431,986)</u>
Net Margin	<u>(110,445)</u>	<u>1,023,756</u>	<u>671,861</u>	<u>237,212</u>	<u>114,683</u>
Other Income <Expenditure>					
Property Tax Revenues	136,085	-	-	-	-
Grants and Contributions	88,910	120	-	-	120
Investment Income	785	739	-	590	149
Interest Expense	(82,000)	(59,842)	-	(59,842)	-
	<u>143,780</u>	<u>(58,983)</u>	<u>-</u>	<u>(59,252)</u>	<u>269</u>
Net Surplus <Deficit>	<u>33,335</u>	<u>964,773</u>	<u>671,861</u>	<u>177,960</u>	<u>114,952</u>

SOLEDAD COMMUNITY HEALTH CARE DISTRICT

Eden Valley Care Center - Budget to Actual

Operating Budget FY 2023-2024

October 31, 2023

	<u>Eden Valley Care Center</u>	<u>4 Months Budget YTD</u>	<u>4 Months Actual YTD</u>	<u>Variance</u>
Operational Revenues:				
Gross Patient Revenues	8,915,050	2,971,685	3,523,277	551,592
Contractual Adjustments	333,850	111,280	187,102	75,822
Other Operating Revenues	81,745	27,250	32,232	4,982
	<u>9,330,645</u>	<u>3,110,215</u>	<u>3,742,611</u>	<u>632,396</u>
Operational Expenditures:				
Salaries	4,532,775	1,510,925	1,421,825	89,100
Employee Benefits	962,370	320,790	288,892	31,898
Supplies	600,200	200,065	265,070	(65,005)
Professional Fees	449,400	149,800	532,786	(382,986)
Utilities	283,400	94,465	101,122	(6,657)
Insurance & Taxes	184,000	61,335	48,702	12,633
Purchased Services	130,500	43,500	82,624	(39,124)
Other Operating Expenses	113,800	37,935	45,731	(7,796)
Rents & Leases	18,000	6,000	2,175	3,825
	<u>7,274,445</u>	<u>2,424,815</u>	<u>2,788,927</u>	<u>(364,112)</u>
Gross Margin	<u>2,056,200</u>	<u>685,400</u>	<u>953,684</u>	<u>268,284</u>
General & Administrative				
Allocation of District Expenditures	827,100	275,700	259,271	16,429
Depreciation	65,700	21,900	22,552	(652)
Total General & Administrative	<u>892,800</u>	<u>297,600</u>	<u>281,823</u>	<u>15,777</u>
Net Margin	<u>1,163,400</u>	<u>387,800</u>	<u>671,861</u>	<u>284,061</u>
Other Income <Expenditure>				
Grants and Contributions	15,000	5,000	-	(5,000)
Investment Income	-	-	-	-
	<u>15,000</u>	<u>5,000</u>	<u>-</u>	<u>(5,000)</u>
Net Surplus <Deficit>	<u>1,178,400</u>	<u>392,800</u>	<u>671,861</u>	<u>279,061</u>

SOLEDAD COMMUNITY HEALTH CARE DISTRICT

Medical Clinic - Budget to Actual

Operating Budget FY 2023-2024

October 31, 2023

	<u>Medical Clinic Womens Health</u>	<u>4 Months Budget YTD</u>	<u>4 Months Actual YTD</u>	<u>Variance</u>
Operational Revenues:				
Gross Patient Revenues	14,597,500	4,865,835	4,410,535	(455,300)
Contractual Adjustments	(8,400,000)	(2,800,000)	(1,822,869)	977,131
Other Operating Revenues	75,500	25,165	19,236	(5,929)
	<u>6,273,000</u>	<u>2,091,000</u>	<u>2,606,902</u>	<u>515,902</u>
Operational Expenditures:				
Professional Fees	2,582,000	860,665	771,651	89,014
Salaries	2,461,600	820,535	722,423	98,112
Supplies	796,125	265,375	277,913	(12,538)
Employee Benefits	534,150	178,050	143,722	34,328
Utilities	127,300	42,435	42,327	108
Purchased Services	118,300	39,435	39,062	373
Insurance & Taxes	116,850	38,950	43,389	(4,439)
Other Operating Expenses	46,600	15,530	9,923	5,607
Rents & Leases	9,650	3,215	1,694	1,521
	<u>6,792,575</u>	<u>2,264,190</u>	<u>2,052,104</u>	<u>212,086</u>
Gross Margin	<u>(519,575)</u>	<u>(173,190)</u>	<u>554,798</u>	<u>727,988</u>
General & Administrative				
Allocation of District Expenditures	551,400	183,800	172,848	10,952
Depreciation	432,275	144,090	144,738	(648)
Total General & Administrative	<u>983,675</u>	<u>327,890</u>	<u>317,586</u>	<u>10,304</u>
Net Margin	<u>(1,503,250)</u>	<u>(501,080)</u>	<u>237,212</u>	<u>738,292</u>
Other Income <Expenditure>				
Grants and Contributions	241,750	80,580	-	(80,580)
Investment Income	1,600	535	590	55
Interest Expense	(246,000)	(82,000)	(59,842)	22,158
	<u>(2,650)</u>	<u>(885)</u>	<u>(59,252)</u>	<u>(58,367)</u>
Net Surplus <Deficit>	<u>(1,505,900)</u>	<u>(501,965)</u>	<u>177,960</u>	<u>679,925</u>

SOLEDAD COMMUNITY HEALTH CARE DISTRICT

District - Budget to Actual

Operating Budget FY 2023-2024

October 31, 2023

	<u>District</u>	<u>4 Months Budget YTD</u>	<u>4 Months Actual YTD</u>	<u>Variance</u>
Operational Revenues:				
Gross Patient Revenues	-	-	-	-
Contractual Adjustments	-	-	-	-
Other Operating Revenues	10,000	3,335	114,816	111,481
	<u>10,000</u>	<u>3,335</u>	<u>114,816</u>	<u>111,481</u>
General & Administrative (District)				
Salaries	934,810	311,605	249,313	62,292
Other Expenses	68,000	22,665	48,823	(26,158)
Insurance	24,000	8,000	32,042	(24,042)
Professional Fees	150,000	50,000	31,326	18,674
Employee Benefits	94,375	31,460	28,374	3,086
Purchased Services	75,000	25,000	26,770	(1,770)
Rents & Leases	19,440	6,480	8,758	(2,278)
Supplies	12,875	4,290	6,713	(2,423)
	<u>1,378,500</u>	<u>459,500</u>	<u>432,119</u>	<u>27,381</u>
Gross Margin	<u>(1,368,500)</u>	<u>(456,165)</u>	<u>(317,303)</u>	<u>138,862</u>
General & Administrative				
Allocation of District Expenditures	(1,378,500)	(459,500)	(432,119)	(27,381)
Depreciation	1,500	500	133	367
Total General & Administrative	<u>(1,377,000)</u>	<u>(459,000)</u>	<u>(431,986)</u>	<u>(27,014)</u>
Net Margin	<u>8,500</u>	<u>2,835</u>	<u>114,683</u>	<u>111,848</u>
Other Income <Expenditure>				
Property Taxes	408,250	136,085	-	(136,085)
Grants and Contributions	10,000	3,330	120	(3,210)
Investment Income	750	250	149	(101)
	<u>419,000</u>	<u>139,665</u>	<u>269</u>	<u>(139,396)</u>
Net Surplus <Deficit>	<u>427,500</u>	<u>142,500</u>	<u>114,952</u>	<u>(27,548)</u>

Soledad Community Health Care District

Balance Sheet

As of November 30, 2023

	<u>30-Nov-23</u>	<u>30-Nov-22</u>	<u>Variance</u>
Assets			
Current Assets			
Cash & Cash Equivalents	2,059,770	1,526,184	533,586
Assets Limited as to Use - Current	105	105	-
Patient Accounts Receivable - Net	2,411,924	1,436,321	975,603
Other Receivables	50,107	85,095	(34,988)
Inventories	113,615	113,144	471
Prepaid Expenses & Deposits	168,058	163,650	4,408
	<u>4,803,579</u>	<u>3,324,499</u>	<u>1,479,080</u>
Fixed Assets:			
Buildings & Improvements	10,772,534	10,713,058	59,476
Equipment	3,027,243	3,027,243	-
Construction in Progress	-	148,315	(148,315)
	<u>13,799,777</u>	<u>13,888,616</u>	<u>(88,839)</u>
Accum Depr	<u>(8,033,294)</u>	<u>(7,522,464)</u>	<u>(510,830)</u>
	<u>5,766,483</u>	<u>6,366,152</u>	<u>(599,669)</u>
Total Assets	<u>10,570,062</u>	<u>9,690,651</u>	<u>879,411</u>
Liabilities:			
Current Liabilities:			
Accounts Payable	256,915	370,309	(113,394)
Accrued Payroll & Benefits	619,609	624,845	(5,236)
Estimated Third Party Settlements	2,398,728	1,615,312	783,416
1st Capital Bank - Line of Credit	-	250,000	(250,000)
Current Portion - Long-term Debt	144,477	134,576	9,901
	<u>3,419,729</u>	<u>2,995,042</u>	<u>424,687</u>
Long-Term Debt	<u>3,746,428</u>	<u>3,884,636</u>	<u>(138,208)</u>
Total Liabilities	<u>7,166,157</u>	<u>6,879,678</u>	<u>286,479</u>
Net Assets (Assets Minus Liabilities)	<u>3,403,905</u>	<u>2,810,973</u>	<u>592,932</u>
Summary of Net Assets			
Beginning of Year - July 1st	2,337,903	3,747,671	
Increase <Decrease> in Net Assets	<u>1,066,002</u>	<u>(936,698)</u>	
End of Period	<u>3,403,905</u>	<u>2,810,973</u>	
Number of Days of Cash on Hand	<u>55.99</u>	<u>41.48</u>	

Soledad Community Health Care District

Statement of Revenues, Expenses, and Changes in Net Assets

For the Five Months Ended:

November 30, 2023

	<u>30-Nov-23</u>	<u>30-Nov-22</u>	<u>Variance</u>
Operating Revenues:			
Medical Services	9,894,318	8,544,787	1,349,531
Contractual Adjustments	(2,203,938)	(3,304,882)	1,100,944
	<u>7,690,380</u>	<u>5,239,905</u>	<u>2,450,475</u>
Other Operating Revenues	176,654	80,126	96,528
	<u>7,867,034</u>	<u>5,320,031</u>	<u>2,547,003</u>
Operating Expenses:			
Salaries & Wages	2,975,258	2,949,520	25,738
Professional Fees	1,668,227	1,341,153	327,074
Supplies	680,571	577,753	102,818
Employee Benefits	587,458	649,006	(61,548)
Utilities	168,907	162,301	6,606
Purchased Services	154,685	156,806	(2,121)
Other Operating Expenses	138,775	132,478	6,297
Insurance	129,851	114,612	15,239
Rents and Leases	14,249	14,033	216
	<u>6,517,981</u>	<u>6,097,662</u>	<u>420,319</u>
Operating Income <Loss> Before Depreciation	<u>1,349,053</u>	<u>(777,631)</u>	<u>2,126,684</u>
Less Depreciation	<u>(209,281)</u>	<u>(212,560)</u>	<u>3,279</u>
Operating Income <Loss> After Depreciation	<u>1,139,772</u>	<u>(990,191)</u>	<u>2,129,963</u>
Non-Operating Revenues <Expenses>			
District Property Tax Revenues	-	-	-
Grants & Contributions	120	131,000	(130,880)
Investment Income	739	168	571
Interest Expense	(74,629)	(77,675)	3,046
	<u>(73,770)</u>	<u>53,493</u>	<u>(127,263)</u>
Increase <Decrease> in Net Assets	<u><u>1,066,002</u></u>	<u><u>(936,698)</u></u>	<u><u>2,002,700</u></u>
Summary of Income by Operation			
Eden Valley Care Center	1,091,304	(219,950)	1,311,254
Clinic & Women's Health Center	410,693	(302,213)	712,906
District	(435,995)	(414,535)	(21,460)
	<u><u>1,066,002</u></u>	<u><u>(936,698)</u></u>	<u><u>2,002,700</u></u>
Other Items:			
Contractual Adjustments %	<u>22.27%</u>	<u>38.68%</u>	
Salaries to Gross Revenues	<u>30.07%</u>	<u>34.52%</u>	
Professional Fees to Gross Revenues	<u>16.86%</u>	<u>15.70%</u>	

Soledad Community Health Care District

Account Summaries

Description	30-Nov-23	30-Nov-22	Variance
Cash & Cash Equivalents:			
1st Capital Bank	1,495,949	1,210,839	285,110
Mechanics Bank	505,558	217,601	287,957
LAIF	16,448	15,982	466
US Bank	35,534	75,496	(39,962)
Petty Cash	6,281	6,266	15
Totals	2,059,770	1,526,184	533,586

Accounts Receivable

Eden Valley - Net	1,976,233	574,251	1,401,982
Clinic - Net	435,691	862,070	(426,379)
Totals	2,411,924	1,436,321	975,603

Summary of Income by Month

July	163,884	(306,626)	
August	242,008	(446,273)	
September	206,954	(82,121)	
October	351,927	(58,172)	
November	101,229	(173,506)	
December			
January			
February			
March			
April			
May			
June			
Totals	1,066,002	(1,066,698)	2,132,700
Grants Received	-	130,000	Favorable
	1,066,002	(936,698)	<Unfavorable>

Gross Revenues by Type

Medical Clinic	5,529,984	55.89%	
Medi-Cal	2,279,616	23.04%	52.23%
Medicare	1,686,475	17.04%	38.64%
Other	397,256	4.01%	9.10%
Private	987	0.01%	0.02%
Totals	9,894,318	100.00%	100.00%

Soledad Community Health Care District

Account Summaries

<u>Eden Valley Care Center by Dept</u>	<u>30-Nov-23</u>	<u>30-Nov-22</u>	<u>Variance</u>
Revenues - Net			
Medi-Cal	2,252,917	1,522,132	730,785
Medicare	1,981,762	676,147	1,305,615
Other Insurance	281,447	129,222	152,225
Private	3,710	170,454	(166,744)
Other Income	32,904	33,635	(731)
	<u>4,552,740</u>	<u>2,531,590</u>	<u>2,021,150</u>
Expenses:			
Medicare Certified Unit	1,033,367	944,909	88,458
General Administration	557,232	506,102	51,130
Nursing Administration	551,545	144,592	406,953
Dietary	348,015	199,780	148,235
Employee Benefits	237,247	236,744	503
Physical, Occupational & Speech Therapy	163,848	130,604	33,244
Activities, Education & Soda Shop	132,452	94,887	37,565
Housekeeping and Laundry	131,779	115,271	16,508
Plant Operations & Maintenance	122,100	190,403	(68,303)
Medical Records, Central Supply, Pharmacy	96,089	81,330	14,759
Taxes, Insurance, Depreciation, Interest	87,762	106,918	(19,156)
	<u>3,461,436</u>	<u>2,751,540</u>	<u>709,896</u>
Net Income <Loss>	<u>1,091,304</u>	<u>(219,950)</u>	<u>1,311,254</u>

<u>Eden Valley Care Center by Type</u>	<u>30-Nov-23</u>	<u>30-Nov-22</u>	<u>Variance</u>
Revenues - Net			
Medi-Cal	2,252,917	1,522,132	730,785
Medicare	1,981,762	676,147	1,305,615
Other Insurance	281,447	129,222	152,225
Private	3,710	170,454	(166,744)
Other Income	32,904	33,635	(731)
	<u>4,552,740</u>	<u>2,531,590</u>	<u>2,021,150</u>
Expenses:			
Salaries	1,762,767	1,647,275	115,492
Professional Fees	653,038	205,909	447,129
Benefits	370,505	374,033	(3,528)
Supplies	328,162	164,488	163,674
Utilities	119,120	114,215	4,905
Purchased Services	84,975	89,625	(4,650)
Other Operating Expenses	59,243	53,017	6,226
Insurance	55,436	71,143	(15,707)
Depreciation	28,190	31,835	(3,645)
	<u>3,461,436</u>	<u>2,751,540</u>	<u>709,896</u>
Net Income <Loss>	<u>1,091,304</u>	<u>(219,950)</u>	<u>1,311,254</u>

Soledad Community Health Care District

Account Summaries

<u>Soledad Medical Clinic / Women's Health Center</u>	<u>30-Nov-23</u>	<u>30-Nov-22</u>	<u>Variance</u>
Revenues - Net			
Gross Revenues	5,529,984	6,007,001	(477,017)
Contractual Adjustments	(2,359,440)	(3,265,052)	905,612
Other Revenues	19,841	174,757	(154,916)
	<u>3,190,385</u>	<u>2,916,706</u>	<u>273,679</u>
Expenses:			
Salaries	896,420	1,071,081	(174,661)
Professional Fees	488,696	637,409	(148,713)
Doctors	463,875	446,223	17,652
Supplies	342,255	407,310	(65,055)
Depreciation	180,923	180,105	818
Employee Benefits	177,058	243,916	(66,858)
Interest Expense	74,629	77,675	(3,046)
Other Operating Expenses	28,910	39,768	(10,858)
Utilities	49,787	48,086	1,701
Purchased Services	42,776	33,717	9,059
Insurance	34,363	33,629	734
	<u>2,779,692</u>	<u>3,218,919</u>	<u>(439,227)</u>
Net Income <Loss>	<u>410,693</u>	<u>(302,213)</u>	<u>712,906</u>

<u>Summary of Income by Month</u>	<u>November</u>	<u>Jul - Oct</u>	<u>Total</u>
Eden Valley Care Center	165,810	953,684	1,119,494
Soledad Medical Clinic / Women's Health Center	96,070	495,546	591,616
District	<u>(118,793)</u>	<u>(317,034)</u>	<u>(435,827)</u>
Sub-Total	143,087	1,132,196	1,275,283
Depreciation	<u>(41,858)</u>	<u>(167,423)</u>	<u>(209,281)</u>
Totals	<u>101,229</u>	<u>964,773</u>	<u>1,066,002</u>

Soledad Community Health Care District

Account Summaries

Summary of Cash Flows:

Cash Flows for the Five Months Ended:

Increase <Decrease> in Net Assets	1,066,002
Add: Depreciation	209,281
Less: Decrease in Accrued Payroll	(16,273)
Increase in Prepaids	(36,212)
Payment of Long-Term Debt	(54,775)
Decrease in Accounts Payable	(120,918)
Payment of Third Party Settlement	(174,394)
Decrease in Line of Credit	(250,000)
Increase in Accounts Receivable	(372,443)

Increase <Decrease> in Cash	<u>250,268</u>
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SOLEDAD COMMUNITY HEALTH CARE DISTRICT**Budget to Actual Summary**

Operating Budget FY 2023-2024

November 30, 2023

	<u>Total Budget YTD</u>	<u>Total Actual YTD</u>	<u>Eden Valley Actual YTD</u>	<u>Clinic Actual YTD</u>	<u>District Actual YTD</u>
Operational Revenues:					
Gross Patient Revenues	9,796,895	9,894,318	4,364,334	5,529,984	-
Contractual Adjustments	(3,360,895)	(2,203,938)	155,502	(2,359,440)	-
Other Operating Revenues	69,685	176,654	32,904	19,251	124,499
	<u>6,505,685</u>	<u>7,867,034</u>	<u>4,552,740</u>	<u>3,189,795</u>	<u>124,499</u>
Operational Expenditures:					
Salaries	3,303,825	2,975,258	1,762,767	896,420	316,071
Professional Fees	1,325,585	1,668,227	653,038	952,571	62,618
Employee Benefits	662,875	587,457	370,505	177,058	39,894
Supplies	587,170	680,571	328,162	342,255	10,154
Utilities	171,125	168,907	119,120	49,787	-
Insurance & Taxes	135,355	149,599	59,571	49,976	40,052
Purchased Services	134,915	154,686	84,975	42,776	26,935
Other Operating Expenses	95,165	119,027	52,220	11,048	55,759
Rents & Leases	19,620	14,249	2,888	2,249	9,112
	<u>6,435,635</u>	<u>6,517,981</u>	<u>3,433,246</u>	<u>2,524,140</u>	<u>560,595</u>
Gross Margin	<u>70,050</u>	<u>1,349,053</u>	<u>1,119,494</u>	<u>665,655</u>	<u>(436,096)</u>
General & Administrative					
Allocation of District Expenditures	-	-	336,357	224,238	(560,595)
Depreciation	208,115	209,281	28,190	180,923	168
Total General & Administrative	<u>208,115</u>	<u>209,281</u>	<u>364,547</u>	<u>405,161</u>	<u>(560,427)</u>
Net Margin	<u>(138,065)</u>	<u>1,139,772</u>	<u>754,947</u>	<u>260,494</u>	<u>124,331</u>
Other Income <Expenditure>					
Property Tax Revenues	170,105	-	-	-	-
Grants and Contributions	111,145	120	-	-	120
Investment Income	980	739	-	590	149
Interest Expense	(102,500)	(74,629)	-	(74,629)	-
	<u>179,730</u>	<u>(73,770)</u>	<u>-</u>	<u>(74,039)</u>	<u>269</u>
Net Surplus <Deficit>	<u>41,665</u>	<u>1,066,002</u>	<u>754,947</u>	<u>186,455</u>	<u>124,600</u>

SOLEDAD COMMUNITY HEALTH CARE DISTRICT

Eden Valley Care Center - Budget to Actual

Operating Budget FY 2023-2024

November 30, 2023

	<u>Eden Valley Care Center</u>	<u>5 Months Budget YTD</u>	<u>5 Months Actual YTD</u>	<u>Variance</u>
Operational Revenues:				
Gross Patient Revenues	8,915,050	3,714,605	4,364,334	649,729
Contractual Adjustments	333,850	139,105	155,502	16,397
Other Operating Revenues	81,745	34,060	32,904	(1,156)
	<u>9,330,645</u>	<u>3,887,770</u>	<u>4,552,740</u>	<u>664,970</u>
Operational Expenditures:				
Salaries	4,532,775	1,888,655	1,762,767	125,888
Employee Benefits	962,370	400,990	370,505	30,485
Supplies	600,200	250,085	328,162	(78,077)
Professional Fees	449,400	187,250	653,038	(465,788)
Utilities	283,400	118,085	119,120	(1,035)
Insurance & Taxes	184,000	76,665	59,571	17,094
Purchased Services	130,500	54,375	84,975	(30,600)
Other Operating Expenses	113,800	47,415	52,220	(4,805)
Rents & Leases	18,000	7,500	2,888	4,612
	<u>7,274,445</u>	<u>3,031,020</u>	<u>3,433,246</u>	<u>(402,226)</u>
Gross Margin	<u>2,056,200</u>	<u>856,750</u>	<u>1,119,494</u>	<u>262,744</u>
General & Administrative				
Allocation of District Expenditures	827,100	344,625	336,357	8,268
Depreciation	65,700	27,375	28,190	(815)
Total General & Administrative	<u>892,800</u>	<u>372,000</u>	<u>364,547</u>	<u>7,453</u>
Net Margin	<u>1,163,400</u>	<u>484,750</u>	<u>754,947</u>	<u>270,197</u>
Other Income <Expenditure>				
Grants and Contributions	15,000	6,250	-	(6,250)
Investment Income	-	-	-	-
	<u>15,000</u>	<u>6,250</u>	<u>-</u>	<u>(6,250)</u>
Net Surplus <Deficit>	<u>1,178,400</u>	<u>491,000</u>	<u>754,947</u>	<u>263,947</u>

SOLEDAD COMMUNITY HEALTH CARE DISTRICT

Medical Clinic - Budget to Actual

Operating Budget FY 2023-2024

November 30, 2023

	<u>Medical Clinic Womens Health</u>	<u>5 Months Budget YTD</u>	<u>5 Months Actual YTD</u>	<u>Variance</u>
Operational Revenues:				
Gross Patient Revenues	14,597,500	6,082,290	5,529,984	(552,306)
Contractual Adjustments	(8,400,000)	(3,500,000)	(2,359,440)	1,140,560
Other Operating Revenues	75,500	31,460	19,251	(12,209)
	<u>6,273,000</u>	<u>2,613,750</u>	<u>3,189,795</u>	<u>576,045</u>
Operational Expenditures:				
Professional Fees	2,582,000	1,075,835	952,571	123,264
Salaries	2,461,600	1,025,665	896,420	129,245
Supplies	796,125	331,720	342,255	(10,535)
Employee Benefits	534,150	222,565	177,058	45,507
Utilities	127,300	53,040	49,787	3,253
Purchased Services	118,300	49,290	42,776	6,514
Insurance & Taxes	116,850	48,690	49,976	(1,286)
Other Operating Expenses	46,600	19,415	11,048	8,367
Rents & Leases	9,650	4,020	2,249	1,771
	<u>6,792,575</u>	<u>2,830,240</u>	<u>2,524,140</u>	<u>306,100</u>
Gross Margin	<u>(519,575)</u>	<u>(216,490)</u>	<u>665,655</u>	<u>882,145</u>
General & Administrative				
Allocation of District Expenditures	551,400	229,750	224,238	5,512
Depreciation	432,275	180,115	180,923	(808)
Total General & Administrative	<u>983,675</u>	<u>409,865</u>	<u>405,161</u>	<u>4,704</u>
Net Margin	<u>(1,503,250)</u>	<u>(626,355)</u>	<u>260,494</u>	<u>886,849</u>
Other Income <Expenditure>				
Grants and Contributions	241,750	100,730	-	(100,730)
Investment Income	1,600	665	590	(75)
Interest Expense	(246,000)	(102,500)	(74,629)	27,871
	<u>(2,650)</u>	<u>(1,105)</u>	<u>(74,039)</u>	<u>(72,934)</u>
Net Surplus <Deficit>	<u>(1,505,900)</u>	<u>(627,460)</u>	<u>186,455</u>	<u>813,915</u>

SOLEDAD COMMUNITY HEALTH CARE DISTRICT

District - Budget to Actual

Operating Budget FY 2023-2024

November 30, 2023

	<u>District</u>	<u>5 Months Budget YTD</u>	<u>5 Months Actual YTD</u>	<u>Variance</u>
Operational Revenues:				
Gross Patient Revenues	-	-	-	-
Contractual Adjustments	-	-	-	-
Other Operating Revenues	10,000	4,165	124,499	120,334
	<u>10,000</u>	<u>4,165</u>	<u>124,499</u>	<u>120,334</u>
General & Administrative (District)				
Salaries	934,810	389,505	316,071	73,434
Other Expenses	68,000	28,335	55,759	(27,424)
Insurance	24,000	10,000	40,052	(30,052)
Professional Fees	150,000	62,500	62,618	(118)
Employee Benefits	94,375	39,320	39,894	(574)
Purchased Services	75,000	31,250	26,935	4,315
Rents & Leases	19,440	8,100	9,112	(1,012)
Supplies	12,875	5,365	10,154	(4,789)
	<u>1,378,500</u>	<u>574,375</u>	<u>560,595</u>	<u>13,780</u>
Gross Margin	<u>(1,368,500)</u>	<u>(570,210)</u>	<u>(436,096)</u>	<u>134,114</u>
General & Administrative				
Allocation of District Expenditures	(1,378,500)	(574,375)	(560,595)	(13,780)
Depreciation	1,500	625	168	457
Total General & Administrative	<u>(1,377,000)</u>	<u>(573,750)</u>	<u>(560,427)</u>	<u>(13,323)</u>
Net Margin	<u>8,500</u>	<u>3,540</u>	<u>124,331</u>	<u>120,791</u>
Other Income <Expenditure>				
Property Taxes	408,250	170,105	-	(170,105)
Grants and Contributions	10,000	4,165	120	(4,045)
Investment Income	750	315	149	(166)
	<u>419,000</u>	<u>174,585</u>	<u>269</u>	<u>(174,316)</u>
Net Surplus <Deficit>	<u>427,500</u>	<u>178,125</u>	<u>124,600</u>	<u>(53,525)</u>

Soledad Community Health Care District

Balance Sheet

As of December 31, 2023

	<u>31-Dec-23</u>	<u>31-Dec-22</u>	<u>Variance</u>
Assets			
Current Assets			
Cash & Cash Equivalents	2,543,025	1,594,890	948,135
Assets Limited as to Use - Current	105	105	-
Patient Accounts Receivable - Net	2,144,713	1,396,583	748,130
Other Receivables	50,272	85,179	(34,907)
Inventories	113,615	113,144	471
Prepaid Expenses & Deposits	141,959	142,162	(203)
	<u>4,993,689</u>	<u>3,332,063</u>	<u>1,661,626</u>
Fixed Assets:			
Buildings & Improvements	10,772,534	10,713,058	59,476
Equipment	3,027,243	3,027,243	-
Construction in Progress	-	148,315	(148,315)
	<u>13,799,777</u>	<u>13,888,616</u>	<u>(88,839)</u>
Accum Depr	(8,075,152)	(7,564,976)	(510,176)
	<u>5,724,625</u>	<u>6,323,640</u>	<u>(599,015)</u>
Total Assets	<u>10,718,314</u>	<u>9,655,703</u>	<u>1,062,611</u>
Liabilities:			
Current Liabilities:			
Accounts Payable	417,685	277,150	140,535
Accrued Payroll & Benefits	581,395	621,940	(40,545)
Estimated Third Party Settlements	3,148,728	1,576,083	1,572,645
1st Capital Bank - Line of Credit	-	250,000	(250,000)
Current Portion - Long-term Debt	144,946	134,985	9,961
	<u>4,292,754</u>	<u>2,860,158</u>	<u>1,432,596</u>
Long-Term Debt	<u>3,734,579</u>	<u>3,873,258</u>	<u>(138,679)</u>
Total Liabilities	<u>8,027,333</u>	<u>6,733,416</u>	<u>1,293,917</u>
Net Assets (Assets Minus Liabilities)	<u>2,690,981</u>	<u>2,922,287</u>	<u>(231,306)</u>
Summary of Net Assets			
Beginning of Year - July 1st	2,337,903	3,754,035	
Increase <Decrease> in Net Assets	<u>353,077</u>	<u>(831,748)</u>	
End of Period	<u>2,690,980</u>	<u>2,922,287</u>	
Number of Days of Cash on Hand	<u>69.13</u>	<u>43.35</u>	

Soledad Community Health Care District

Statement of Revenues, Expenses, and Changes in Net Assets

For the Six Months Ended:

December 31, 2023

	<u>31-Dec-23</u>	<u>31-Dec-22</u>	<u>Variance</u>
Operating Revenues:			
Medical Services	11,544,984	10,160,989	1,383,995
Contractual Adjustments	(2,533,343)	(3,770,829)	1,237,486
Estimated PPS	(750,000)	-	(750,000)
	<u>8,261,641</u>	<u>6,390,160</u>	<u>1,871,481</u>
Other Operating Revenues	177,242	82,203	95,039
	<u>8,438,883</u>	<u>6,472,363</u>	<u>1,966,520</u>
Operating Expenses:			
Salaries & Wages	3,480,012	3,513,819	(33,807)
Professional Fees	2,229,226	1,664,134	565,092
Supplies	827,810	640,936	186,874
Employee Benefits	708,965	783,111	(74,146)
Utilities	208,768	199,473	9,295
Purchased Services	171,714	175,188	(3,474)
Other Operating Expenses	159,891	165,796	(5,905)
Insurance	155,317	137,371	17,946
Rents and Leases	19,309	22,598	(3,289)
	<u>7,961,012</u>	<u>7,302,426</u>	<u>658,586</u>
Operating Income <Loss> Before Depreciation	<u>477,871</u>	<u>(830,063)</u>	<u>1,307,934</u>
Less Depreciation	<u>(251,139)</u>	<u>(255,072)</u>	<u>3,933</u>
Operating Income <Loss> After Depreciation	<u>226,732</u>	<u>(1,085,135)</u>	<u>1,311,867</u>
Non-Operating Revenues <Expenses>			
District Property Tax Revenues	213,715	208,672	5,043
Grants & Contributions	120	141,200	(141,080)
Investment Income	1,553	404	1,149
Interest Expense	(89,043)	(96,889)	7,846
	<u>126,345</u>	<u>253,387</u>	<u>(127,042)</u>
Increase <Decrease> in Net Assets	<u>353,077</u>	<u>(831,748)</u>	<u>1,184,825</u>
Summary of Income by Operation			
Eden Valley Care Center	1,100,017	(250,221)	1,350,238
Clinic & Women's Health Center	(396,279)	(302,440)	(93,839)
District	(350,661)	(279,087)	(71,574)
	<u>353,077</u>	<u>(831,748)</u>	<u>1,184,825</u>
Other Items:			
Contractual Adjustments %	<u>28.44%</u>	<u>37.11%</u>	
Salaries to Gross Revenues	<u>30.14%</u>	<u>34.58%</u>	
Professional Fees to Gross Revenues	<u>19.31%</u>	<u>16.38%</u>	

Soledad Community Health Care District

Account Summaries

Description	31-Dec-23	31-Dec-22	Variance
Cash & Cash Equivalents:			
1st Capital Bank	1,509,877	1,047,275	462,602
Mechanics Bank	959,852	446,601	513,251
LAIF	16,448	15,982	466
US Bank	50,567	78,766	(28,199)
Petty Cash	6,281	6,266	15
Totals	2,543,025	1,594,890	948,135

Accounts Receivable

Eden Valley - Net	1,826,895	643,930	1,182,965
Clinic - Net	317,818	752,653	(434,835)
Totals	2,144,713	1,396,583	748,130

Summary of Income by Month

July	163,884	(306,626)	
August	242,008	(446,273)	
September	206,954	(82,121)	
October	351,927	(58,172)	
November	101,229	(173,506)	
December	37,075	104,950	
January			
February			
March			
April			
May			
June			
Totals	1,103,077	(961,748)	2,064,825
Grants Received	-	130,000	
Estimated PPS	(750,000)	-	Favorable
	353,077	(831,748)	<Unfavorable>

Gross Revenues by Type

Medical Clinic	6,497,239	56.28%	
Medi-Cal	2,706,644	23.44%	53.62%
Medicare	1,864,598	16.15%	36.94%
Other	464,325	4.02%	9.20%
Private	12,178	0.11%	0.24%
Totals	11,544,984	100.00%	100.00%

Soledad Community Health Care District

Account Summaries

<u>Eden Valley Care Center by Dept</u>	<u>31-Dec-23</u>	<u>31-Dec-22</u>	<u>Variance</u>
Revenues - Net			
Medi-Cal	2,674,917	1,813,585	861,332
Medicare	2,206,929	858,410	1,348,519
Other Insurance	343,568	134,903	208,665
Private	14,901	202,268	(187,367)
Other Income	33,135	34,686	(1,551)
	<u>5,273,450</u>	<u>3,043,852</u>	<u>2,229,598</u>
Expenses:			
Medicare Certified Unit	1,228,338	1,147,465	80,873
Nursing Administration	713,784	159,769	554,015
General Administration	654,504	610,187	44,317
Dietary	414,937	239,941	174,996
Employee Benefits	281,896	289,018	(7,122)
Physical, Occupational & Speech Therapy	193,382	155,074	38,308
Housekeeping and Laundry	159,453	136,925	22,528
Activities, Education & Soda Shop	158,927	111,325	47,602
Plant Operations & Maintenance	146,222	221,028	(74,806)
Medical Records, Central Supply, Pharmacy	117,720	95,827	21,893
Taxes, Insurance, Depreciation, Interest	104,270	127,514	(23,244)
	<u>4,173,433</u>	<u>3,294,073</u>	<u>879,360</u>
Net Income <Loss>	<u>1,100,017</u>	<u>(250,221)</u>	<u>1,350,238</u>

<u>Eden Valley Care Center by Type</u>	<u>31-Dec-23</u>	<u>31-Dec-22</u>	<u>Variance</u>
Revenues - Net			
Medi-Cal	2,674,917	1,813,585	861,332
Medicare	2,206,929	858,410	1,348,519
Other Insurance	343,568	134,903	208,665
Private	14,901	202,268	(187,367)
Other Income	33,135	34,686	(1,551)
	<u>5,273,450</u>	<u>3,043,852</u>	<u>2,229,598</u>
Expenses:			
Salaries	2,054,027	1,956,206	97,821
Professional Fees	858,562	242,683	615,879
Benefits	442,363	454,800	(12,437)
Supplies	411,396	205,565	205,831
Utilities	145,988	142,474	3,514
Purchased Services	91,583	98,664	(7,081)
Other Operating Expenses	69,380	70,107	(727)
Insurance	66,306	85,372	(19,066)
Depreciation	33,828	38,202	(4,374)
	<u>4,173,433</u>	<u>3,294,073</u>	<u>879,360</u>
Net Income <Loss>	<u>1,100,017</u>	<u>(250,221)</u>	<u>1,350,238</u>

Soledad Community Health Care District

Account Summaries

<u>Soledad Medical Clinic / Women's Health Center</u>	<u>31-Dec-23</u>	<u>31-Dec-22</u>	<u>Variance</u>
Revenues - Net			
Gross Revenues	6,497,239	7,121,459	(624,220)
Contractual Adjustments	(3,475,913)	(3,740,465)	264,552
Other Revenues	20,105	174,810	(154,705)
	<u>3,041,431</u>	<u>3,555,804</u>	<u>(514,373)</u>
Expenses:			
Salaries	1,052,153	1,281,110	(228,957)
Professional Fees	673,214	825,846	(152,632)
Doctors	607,175	526,723	80,452
Supplies	404,587	428,066	(23,479)
Depreciation	217,108	216,126	982
Employee Benefits	211,709	290,889	(79,180)
Interest Expense	89,043	96,889	(7,846)
Utilities	62,780	57,000	5,780
Purchased Services	46,704	36,388	10,316
Insurance	40,950	40,190	760
Other Operating Expenses	32,287	59,017	(26,730)
	<u>3,437,710</u>	<u>3,858,244</u>	<u>(420,534)</u>
Net Income <Loss>	<u>(396,279)</u>	<u>(302,440)</u>	<u>(93,839)</u>

<u>Summary of Income by Month</u>	<u>December</u>	<u>Jul - Nov</u>	<u>Total</u>
Eden Valley Care Center	14,351	1,119,494	1,133,845
Soledad Medical Clinic / Women's Health Center	(20,787)	591,616	570,829
District	<u>85,369</u>	<u>(435,827)</u>	<u>(350,458)</u>
Sub-Total	78,933	1,275,283	1,354,216
Estimated PPS	(750,000)	-	(750,000)
Depreciation	<u>(41,858)</u>	<u>(209,281)</u>	<u>(251,139)</u>
Totals	<u>(712,925)</u>	<u>1,066,002</u>	<u>353,077</u>

Soledad Community Health Care District

Account Summaries

Summary of Cash Flows:

Cash Flows for the Six Months Ended:

Increase <Decrease> in Net Assets	353,077
Add: Increase in Third Party Settlement (Current Year)	750,000
Depreciation	251,139
Increase in Accounts Payable	39,852
Less: Increase in Prepays	(10,113)
Decrease in Accrued Payroll	(54,487)
Payment of Long-Term Debt	(66,155)
Increase in Accounts Receivable	(105,397)
Payment of Third Party Settlement	(174,394)
Decrease in Line of Credit	<u>(250,000)</u>
Increase <Decrease> in Cash	<u><u>733,522</u></u>

SOLEDAD COMMUNITY HEALTH CARE DISTRICT**Budget to Actual Summary**

Operating Budget FY 2023-2024

December 31, 2023

	<u>Total Budget YTD</u>	<u>Total Actual YTD</u>	<u>Eden Valley Actual YTD</u>	<u>Clinic Actual YTD</u>	<u>District Actual YTD</u>
Operational Revenues:					
Gross Patient Revenues	11,756,275	11,544,984	5,047,745	6,497,239	-
Contractual Adjustments	(4,033,075)	(3,283,343)	192,570	(3,475,913)	-
Other Operating Revenues	83,622	177,242	33,135	19,251	124,856
	<u>7,806,822</u>	<u>8,438,883</u>	<u>5,273,450</u>	<u>3,040,577</u>	<u>124,856</u>
Operational Expenditures:					
Salaries	3,964,592	3,480,012	2,054,027	1,052,153	373,832
Professional Fees	1,590,700	2,229,226	858,562	1,280,389	90,275
Employee Benefits	795,447	708,965	442,363	211,709	54,893
Supplies	704,601	827,810	411,396	404,587	11,827
Utilities	205,350	208,768	145,988	62,780	-
Insurance & Taxes	162,425	175,065	70,441	56,563	48,061
Purchased Services	161,900	171,714	91,583	46,704	33,427
Other Operating Expenses	114,200	140,144	61,644	13,870	64,630
Rents & Leases	23,545	19,308	3,601	2,804	12,903
	<u>7,722,760</u>	<u>7,961,012</u>	<u>4,139,605</u>	<u>3,131,559</u>	<u>689,848</u>
Gross Margin	<u>84,062</u>	<u>477,871</u>	<u>1,133,845</u>	<u>(90,982)</u>	<u>(564,992)</u>
General & Administrative					
Allocation of District Expenditures	-	-	413,909	275,939	(689,848)
Depreciation	249,737	251,139	33,828	217,108	203
Total General & Administrative	<u>249,737</u>	<u>251,139</u>	<u>447,737</u>	<u>493,047</u>	<u>(689,645)</u>
Net Margin	<u>(165,675)</u>	<u>226,732</u>	<u>686,108</u>	<u>(584,029)</u>	<u>124,653</u>
Other Income <Expenditure>					
Property Tax Revenues	204,125	213,715	-	-	213,715
Grants and Contributions	133,375	120	-	-	120
Investment Income	1,175	1,553	-	854	699
Interest Expense	(123,000)	(89,043)	-	(89,043)	-
	<u>215,675</u>	<u>126,345</u>	<u>-</u>	<u>(88,189)</u>	<u>214,534</u>
Net Surplus <Deficit>	<u>50,000</u>	<u>353,077</u>	<u>686,108</u>	<u>(672,218)</u>	<u>339,187</u>

SOLEDAD COMMUNITY HEALTH CARE DISTRICT

Eden Valley Care Center - Budget to Actual

Operating Budget FY 2023-2024

December 31, 2023

	<u>Eden Valley Care Center</u>	<u>6 Months Budget YTD</u>	<u>6 Months Actual YTD</u>	<u>Variance</u>
Operational Revenues:				
Gross Patient Revenues	8,915,050	4,457,525	5,047,745	590,220
Contractual Adjustments	333,850	166,925	192,570	25,645
Other Operating Revenues	81,745	40,872	33,135	(7,737)
	<u>9,330,645</u>	<u>4,665,322</u>	<u>5,273,450</u>	<u>608,128</u>
Operational Expenditures:				
Salaries	4,532,775	2,266,387	2,054,027	212,360
Employee Benefits	962,370	481,185	442,363	38,822
Supplies	600,200	300,100	411,396	(111,296)
Professional Fees	449,400	224,700	858,562	(633,862)
Utilities	283,400	141,700	145,988	(4,288)
Insurance & Taxes	184,000	92,000	70,441	21,559
Purchased Services	130,500	65,250	91,583	(26,333)
Other Operating Expenses	113,800	56,900	61,644	(4,744)
Rents & Leases	18,000	9,000	3,601	5,399
	<u>7,274,445</u>	<u>3,637,222</u>	<u>4,139,605</u>	<u>(502,383)</u>
Gross Margin	<u>2,056,200</u>	<u>1,028,100</u>	<u>1,133,845</u>	<u>105,745</u>
General & Administrative				
Allocation of District Expenditures	827,100	413,550	413,909	(359)
Depreciation	65,700	32,850	33,828	(978)
Total General & Administrative	<u>892,800</u>	<u>446,400</u>	<u>447,737</u>	<u>(1,337)</u>
Net Margin	<u>1,163,400</u>	<u>581,700</u>	<u>686,108</u>	<u>104,408</u>
Other Income <Expenditure>				
Grants and Contributions	15,000	7,500	-	(7,500)
Investment Income	-	-	-	-
	<u>15,000</u>	<u>7,500</u>	<u>-</u>	<u>(7,500)</u>
Net Surplus <Deficit>	<u>1,178,400</u>	<u>589,200</u>	<u>686,108</u>	<u>96,908</u>

SOLEDAD COMMUNITY HEALTH CARE DISTRICT

Medical Clinic - Budget to Actual

Operating Budget FY 2023-2024

December 31, 2023

	<u>Medical Clinic Womens Health</u>	<u>6 Months Budget YTD</u>	<u>6 Months Actual YTD</u>	<u>Variance</u>
Operational Revenues:				
Gross Patient Revenues	14,597,500	7,298,750	6,497,239	(801,511)
Contractual Adjustments	(8,400,000)	(4,200,000)	(3,475,913)	724,087
Other Operating Revenues	75,500	37,750	19,251	(18,499)
	<u>6,273,000</u>	<u>3,136,500</u>	<u>3,040,577</u>	<u>(95,923)</u>
Operational Expenditures:				
Professional Fees	2,582,000	1,291,000	1,280,389	10,611
Salaries	2,461,600	1,230,800	1,052,153	178,647
Supplies	796,125	398,063	404,587	(6,524)
Employee Benefits	534,150	267,075	211,709	55,366
Utilities	127,300	63,650	62,780	870
Purchased Services	118,300	59,150	46,704	12,446
Insurance & Taxes	116,850	58,425	56,563	1,862
Other Operating Expenses	46,600	23,300	13,870	9,430
Rents & Leases	9,650	4,825	2,804	2,021
	<u>6,792,575</u>	<u>3,396,288</u>	<u>3,131,559</u>	<u>264,729</u>
Gross Margin	<u>(519,575)</u>	<u>(259,788)</u>	<u>(90,982)</u>	<u>168,806</u>
General & Administrative				
Allocation of District Expenditures	551,400	275,700	275,939	(239)
Depreciation	432,275	216,137	217,108	(971)
Total General & Administrative	<u>983,675</u>	<u>491,837</u>	<u>493,047</u>	<u>(1,210)</u>
Net Margin	<u>(1,503,250)</u>	<u>(751,625)</u>	<u>(584,029)</u>	<u>167,596</u>
Other Income <Expenditure>				
Grants and Contributions	241,750	120,875	-	(120,875)
Investment Income	1,600	800	854	54
Interest Expense	(246,000)	(123,000)	(89,043)	33,957
	<u>(2,650)</u>	<u>(1,325)</u>	<u>(88,189)</u>	<u>(86,864)</u>
Net Surplus <Deficit>	<u>(1,505,900)</u>	<u>(752,950)</u>	<u>(672,218)</u>	<u>80,732</u>

SOLEDAD COMMUNITY HEALTH CARE DISTRICT

District - Budget to Actual

Operating Budget FY 2023-2024

December 31, 2023

	<u>District</u>	<u>6 Months Budget YTD</u>	<u>6 Months Actual YTD</u>	<u>Variance</u>
Operational Revenues:				
Gross Patient Revenues	-	-	-	-
Contractual Adjustments	-	-	-	-
Other Operating Revenues	10,000	5,000	124,856	119,856
	<u>10,000</u>	<u>5,000</u>	<u>124,856</u>	<u>119,856</u>
General & Administrative (District)				
Salaries	934,810	467,405	373,832	93,573
Other Expenses	68,000	34,000	64,630	(30,630)
Insurance	24,000	12,000	48,061	(36,061)
Professional Fees	150,000	75,000	90,275	(15,275)
Employee Benefits	94,375	47,187	54,893	(7,706)
Purchased Services	75,000	37,500	33,427	4,073
Rents & Leases	19,440	9,720	12,903	(3,183)
Supplies	12,875	6,438	11,827	(5,389)
	<u>1,378,500</u>	<u>689,250</u>	<u>689,848</u>	<u>(598)</u>
Gross Margin	<u>(1,368,500)</u>	<u>(684,250)</u>	<u>(564,992)</u>	<u>119,258</u>
General & Administrative				
Allocation of District Expenditures	(1,378,500)	(689,250)	(689,848)	598
Depreciation	1,500	750	203	547
Total General & Administrative	<u>(1,377,000)</u>	<u>(688,500)</u>	<u>(689,645)</u>	<u>1,145</u>
Net Margin	<u>8,500</u>	<u>4,250</u>	<u>124,653</u>	<u>120,403</u>
Other Income <Expenditure>				
Property Taxes	408,250	204,125	213,715	9,590
Grants and Contributions	10,000	5,000	120	(4,880)
Investment Income	750	375	699	324
	<u>419,000</u>	<u>209,500</u>	<u>214,534</u>	<u>5,034</u>
Net Surplus <Deficit>	<u>427,500</u>	<u>213,750</u>	<u>339,187</u>	<u>125,437</u>

2023 MONTHLY CENSUS FOR EDEN VALLEY

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC
<u>AVERAGE DAILY</u>												
<u>CENSUS</u>												
MEDICARE	14	25	23	26	22	21	18	23	22	15	18	18
PRIVATE	3	4	5	3	4	4	3	3	2	1	1	1
MEDI-CAL	24	23	24	26	29	29	30	31	31	32	32	32
HOSPICE												
<u>TOTAL</u>	<u>41</u>	<u>52</u>	<u>52</u>	<u>55</u>	<u>55</u>	<u>54</u>	<u>51</u>	<u>57</u>	<u>55</u>	<u>48</u>	<u>51</u>	<u>51</u>
<u>OCCUPANCY</u>												
DAYS IN MONTH	31	28	31	30	31	30	31	31	30	31	30	31
TOTAL POSSIBLE DAYS	1,643	1,484	1,643	1,770	1,829	1,770	1,829	1,829	1,770	1,829	1,770	1,829
TOTAL ACTUAL DAYS	1,264	1,452	1,587	1,647	1,722	1,629	1,566	1,767	1,628	1,512	1,530	1,581
OCCUPANCY PERCENTAGE	77%	98%	97%	93%	94%	92%	86%	97%	92%	83%	86%	86%
NUMBER OF FACILITY BEDS	53	53	53	59	59	59	59	59	59	59	59	59
NUMBER OF BEDS AVAILABLE	12	1	1	4	4	5	8	2	4	11	8	8

2022 MONTHLY CENSUS FOR EDEN VALLEY

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC
<u>AVERAGE DAILY CENSUS</u>												
MEDICARE	11	9	5	9	6	5	7	6	8	8	6	8
PRIVATE	5	4	3	3	4	4	3	3	3	4	4	3
MEDI-CAL	21	23	21	22	21	20	22	22	20	19	21	23
HOSPICE												
TOTAL	37	36	29	34	31	29	32	31	31	31	31	34
<u>OCCUPANCY</u>												
DAYS IN MONTH	31	28	31	30	31	30	31	31	30	31	30	31
TOTAL POSSIBLE DAYS	1,643	1,484	1,643	1,590	1,643	1,590	1,643	1,643	1,590	1,643	1,590	1,643
TOTAL ACTUAL DAYS	1,139	999	911	1,015	954	882	998	983	934	959	906	1,066
OCCUPANCY PERCENTAGE	69%	67%	55%	64%	58%	55%	61%	60%	59%	58%	57%	65%
NUMBER OF FACILITY BEDS	53	53	53	53	53	53	53	53	53	53	53	53
NUMBER OF BEDS AVAILABLE	16	17	24	19	22	24	21	22	22	22	22	19

2023 PATIENT VISIT COUNTS

SMC STAFF	JAN	FEB	MAR	APR	MAY	JUNE	JUL	AUG	SEPT	OCT	NOV	DEC	Avg Pt. Per Day
DR. GIRON	319	364	416	330	390	443	225	484	436	452	426	424	14
DR. BELTRAN	227	178	297	193	252	243	224	290	156	307	233	263	8
DR. ROD	179	92	104	121	154	166	102	197	83	143	151	135	4
DR. PEÑA	221	213	337	305	329	346	308	416	264	249	320	290	9
OSKAR													
LIZARAGGA													
DAVIS PA-C	312	263	298	274	357	336	289	302	330	356	343	256	8
DR. GAMBOA	189	185	187	124	216	156	35	78	185	233	198	168	5
X-RAY	148	141	146	158	193	159	129	144	133	123	145	104	3
MA VISITS	120	87	111	73	104	68	65	165	99	129	238	159	5
CARE MNGMT	37	37	35	34	31	41	36	28	38	19	48	33	1
LABORATORY	209	211	254	243	289	297	283	301	263	308	288	234	8
AMY													
UNDERWOOD,													
PA-C	154	206	275	189	225	217	282	234	188	216	230	8	0
Francisca Bob	102	0											0
WHC													0
MARIA													0
SHELL,NP	339	345	243	287	374	344	332	396	258	355	306	273	9
DR. CHANDLER	53	0	59	135	21	16	21	24	21	37	61	37	1
Hossian (MD)	21	3	42	5	24	40	50	34	18	37	40	0	0
Dr. Millner					76	21	59	31	55	97	37	68	2
DR. AGUILERA	58	0	16	0								0	0
ULTRA SOUND	104	90	88	74	106	90	88	104	76	106	112	63	2
MAMMOGRAPHY	57	6	41	50	50	49	14	52	58	62	46	24	1
JULIA SNELL,RD	70	3	95	76	72	7	0	0	0			0	0
CPSP	118	7	115	136	132	9	111	115	101	139	103	113	4
DR. DE RANIERI	59	7	18	37	39	14		0	0	19		0	0
Dr. Barnes	69	8	38	53	78	41		68	18	16	0	0	0
DR. NGUYEN	47	6	18	46	59	41		0	0		0	0	0
DR. ESTEVA	-	-	81	68	43	23	40	65	22	44	74	58	2
Dr. Wright	55	6	51	21	89	129	98	91	97	55	94	114	4
NST Nurse	27	2	14	33	39	5	18	15	2	10	0	15	0
Dr. Sadeaque								87	49	88	70	65	2
COVID													
VACCINES	0	0	34	2			9	0	0				
TOTAL VISITS	3,294	2,980	3,502	3,072	3,742	3,325	2,818	542	3,721	3,600	3,563	2,896	91

2022 PATIENT VISIT COUNTS

STAFF	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEP	OCT	NOV	DEC
SMC												
DR. GIRON	347	310	335	326	382	287	373	416	400	427	358	190
DR. BELTRAN	220	240	248	256	265	223	187	278	263	237	188	287
DR. ROD	169	109	114	109	132	84	119	159	122	113	154	81
DR. JACKSON	394	391	386	456	462	440	205					
DR. SPENCER							166	409	295			
DR. PEÑA	182	174	254	266	266	236	282	306	284	236	286	341
OSKAR LIZARAGGA DAVIS PA-C	324	268	319	287	366	349	189	305	345	272	280	308
X-RAY	94	75	129	84	220	148	129	203	195	154	160	142
MA VISITS	126	56	62	92	97	81	89	96	177	172	182	165
CARE MANAGEMENT	58	33	71	43	41	61	53	49	43	30	33	28
LABORATORY	236	277	249	298	275	208	272	304	285	296	231	230
AMY UNDERWOOD, PA-C	206	182	172	189	149	217	202	226	220	175	206	178
JEANETTE DOLMETSCH, PA-C									75	421	466	355
DR. GAMBOA										189	224	131
Francisca Bob												34
WHC												
MARIA SCHELL, NP	229	310	340	373	380	333	409	397	287	358	306	356
DR. CHANDLER	17	70	111	54	0	0		0	56	59	0	0
DR. ESTEVA	52	65	69	77	100	38	16	53	63	57	45	43
DR. NGUYEN									6	33	34	
DR. AGUILERA	49	37	14	50	76	95	41	48	42	64	97	24
ULTRA SOUND	63	74	109	86	90	93	88	116	108	119	91	44
MAMMOGRAPHY	25	58	44	48	43	25	46	61	50	52	59	50
NST										13	4	12
JULIA SNELL, RD	78	72	85	86	89	28	66	79	83	75	67	104
CPSP	134	137	129	153	131	115	121	136	122	116	102	113
DR. DE RANIERI							33	93	80	46	20	21
Dr. Barnes											2	40
Dr. Kublan	70	83	90	69	106	67	34					
Dr. Uphoff/Millner	35	0	0	0	0	0						
Dr. Wright	42	77	33	79	47	67	114	36	76	59	66	
Hossian (MD)	50	21	61	48	59	40	107	136	81	55	18	45
COVID												
VACCINES	928	468	280	173	100	116	209	135	120	97	148	83
TESTING	566	179	50	80	126	146	246	238	55	43	10	
TOTAL VISITS	4,694	3,766	3,754	3,782	4,002	3,497	3,796	4,279	3,933	3,968	3,837	3,405

The patient's appreciate not
having to go to Salinas, so
be are all happy.

Happy holidays, Ida!
heartline

A  Hallmark COMPANY

Terry



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Ida

Thank you so much
for the party on Friday.
It was absolutely blown
away by the generosity,
attention to detail & the
delicious food. Real plates,
silverware, tablecloths &
cloth napkins. The gifts!
I got a blender and a
Starbucks gift card - I always
love those! The decorations &
the mocktails. Clearly a
lot of work & planning went

And I'm so grateful.

Into this, so please also thank
everyone involved.

I love my job doing
ante natal testing & getting
to know my clients over the
last trimester of their
pregnancy. I so appreciate
that you created this position
→